

People and Company Information



Marc Cerniglia, B.S., M.B.A., C.E.I., E.I.T., Principal and Member of the Firm, has over twenty-five years of experience in service operations, consulting, and general management. Mr. Cerniglia was a consultant with the strategy consultancy of **Booz & Company** (formerly Booz • Allen & Hamilton) where he advised executives of Fortune 500 companies on matters of strategy and service operations management. His elevator experience includes running field operations for **Otis Elevator Company** in **New York City** and performing strategic planning at its world headquarters. Prior to founding **Ascent**, he was the **executive in charge of North American field operations** for The Stanley Works's Access Technologies product group, a manufacturer, installer, and service provider of automatic entrances. Before beginning his private sector career, Mr. Cerniglia was an armor and cavalry officer in the **United States Army**. His professional certifications include **Engineer-in-training** in the Commonwealth of Virginia and **Certified Elevator Inspector*** in accordance with the American Society of Mechanical Engineers "Standard for the Qualification of Elevator

Inspectors", A.S.M.E. QEI-1-2004. He is a graduate of the United States Military Academy at **West Point** where he earned a **Bachelor of Science** degree and studied **civil engineering**. In addition, Mr. Cerniglia holds a **Master of Business Administration** degree from the **Darden School of Business** at the University of Virginia.

** Certified since 2000; certification as elevator inspector is pending renewal*

Russell Dyson, C.E.I., Agency Director, has over thirty-six years of experience in the elevator industry performing maintenance and modernization work in the New York City metropolitan area as well as leading maintenance and modernization operations. He is a licensed elevator agency director in accordance with the rules and laws of the City of New York.

Ascent Service & Technology is a New York State limited liability company formed in 1998. Since beginning operations in 2000, **Ascent** has participated in over 500 projects throughout the United States. Our motto is "**Integrity, Leadership, Professionalism**" and our objective in serving our clients is to **add value by improving the returns on their investments** in their building transportation systems in accordance with their financial models. Since 2009, we have been serving clients in the Middle East through a joint venture with a Kuwaiti partner, Idraj General Contracting and Trading, W.L.L. We will presently form a venture in Dubai in the United Arab Emirates.