

People and Company Information



Marc Cerniglia, B.S., M.B.A., C.E.I., E.I.T., Principal and Member of the Firm, has over twenty-four years of experience in service operations, consulting, and general management. Mr. Cerniglia was a consultant with the strategy consultancy of **Booz Allen Hamilton** where he advised executives of Fortune 500 companies on matters of strategy and service operations management. His elevator experience includes running field operations for **Otis Elevator Company** in **New York City** and performing strategic planning at its world headquarters. Prior to founding **Ascent**, he was the **executive in charge of North American field operations** for The Stanley Works's Access Technologies product group, a manufacturer, installer, and service provider of automatic entrances. Before beginning his private sector career, Mr. Cerniglia was an armor and cavalry officer in the **United States Army**. His professional certifications include **Engineer-in-training** in the Commonwealth of Virginia and **Certified Elevator Inspector** in accordance with the American Society of Mechanical Engineers "Standard for the Qualification of Elevator Inspectors", A.S.M.E. QEI-1-2004. He is a graduate of the United States Military Academy at **West Point** where he earned a **Bachelor of Science** degree and studied **civil engineering**. In addition, Mr. Cerniglia holds a **Master of Business Administration** degree from the **Darden School of Business** at the University of Virginia.



Sanjay Kamani, B.S.E.E., M.S.E.E., M.B.A., Principal, has over nineteen years of engineering, operations, and consulting experience. He worked for nine years for **Otis Elevator Company** as a monitoring and control systems engineer designing and patenting door interlocks, test apparatus, door safety systems, leveling monitoring devices, position apparatus, and has been **awarded one dozen patents**. He has worked as a **management consultant helping fortune 500 companies** realize millions of dollars in savings in both service and manufacturing operations. Mr. Kamani holds a **Bachelor of Science** degree in electrical engineering from Central Connecticut State University, a **Master of Science** degree in electrical engineering from **Rensselaer Polytechnic Institute**, and a **Master of Business Administration** degree from the **University of Connecticut**.

Russell Dyson, Agency Director, C.E.I., has over thirty-five years of experience in the elevator industry performing maintenance and modernization work in the New York City metropolitan area as well as leading maintenance and modernization operations. He is a licensed elevator agency director in accordance with the rules and laws of the City of New York.

Charles De Bono, Senior Associate, C.E.I., has over thirty-nine years of experience in the elevator industry in the New York City metropolitan area. Mr. De Bono has worked in the maintenance, repair, and modernization of equipment as well as supervising both maintenance and modernization work. He is a licensed elevator inspector in accordance with the rules and laws of the City of New York.

Chet Bowman, Associate, C.E.I., has over fourteen years of industry experience both performing elevator maintenance, repair, modernization, and new equipment work as well as managing elevator projects. In both the New York City market and internationally. He is a candidate for a New York City Elevator Inspector's License having passed the Private Elevator Inspector Examination and pending a formal background investigation. Mr. Bowman has experience preparing budget estimates, drafting specifications, performing inspections, and managing elevator projects.

Alex Freeman, B.A., Consultant, has over five years of experience in database management and as an executive assistant. He experience involves development of databases and integration into existing SQL-environments, interaction with senior managers and executives, and development of operational and financial models. He is a candidate for a Master of Science degree in Business with a concentration in decision sciences at Virginia Commonwealth University

Ascent Service & Technology is a New York State limited liability company formed in 1998. Since beginning operations in 2000, **Ascent** has participated in over 400 projects throughout the United States. Our motto is "**Integrity, Leadership, Professionalism**" and our objective in serving our clients is to **add value by improving the returns on their investments** in their building transportation systems in accordance with their financial models